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| 14 | Telephone: (212) 474-1000 Facsimile: (212) 474-3700 | |
| 15 | , , | |
| 16 | Attorneys for Plaintiff and Counter-defend Epic Games, Inc. | ant |
| | | |
| 17 | UNITED STA | TES DISTRICT COURT |
| 18 | FOR THE NORTHER | N DISTRICT OF CALIFORNIA |
| 19 | | |
| 20 | OAKI | LAND DIVISION |
| 21 | EPIC GAMES, INC., | Case No. 4:20-cv-05640-YGR-TSH |
| 22 | |) EPIC GAMES, INC.'S TENTATIVE |
| | Plaintiff, Counter-defendant, |) REVISED TRIAL WITNESS LIST |
| 23 | v. |) |
| 24 | ,. | The Honorable Yvonne Gonzalez Rogers |
| 25 | APPLE INC., |) Trial: May 3, 2021 |
| | Defendant, Counterclaimant. |) |
| 26 | Defendant, Counterclamidant. |) |
| 27 | | |
| 28 | | |

| 1 | Pursuant to an agreement between the parties, Plaintiff and Counter-Defendant Epic | | | | | | | |
|----|---|---|--|--|--|--|--|--|
| 2 | Games, Inc. ("Epic") files its tentative revis | sed list of trial witnesses, other than for impeachment or | | | | | | |
| 3 | additional rebuttal, reserving its rights to su | applement or amend its list for good cause or in | | | | | | |
| 4 | response to revisions by Apple Inc. ("Apple | e") to Apple's witness list and other pre-trial | | | | | | |
| 5 | disclosures. Epic also reserves the right to substitute deposition designations for live testimony, | | | | | | | |
| 6 | and vice versa, including based on the availability or non-availability of any witness to appear at | | | | | | | |
| 7 | trial. Epic has previously filed the curricula vitae of its expert witnesses and summaries of their | | | | | | | |
| 8 | opinions (see ECF No. 376), and these mate | erials are included in the Joint Trial Readiness Binder | | | | | | |
| 9 | within Epic's expert reports. | | | | | | | |
| 10 | DATE: April 14, 2021 | CRAVATH, SWAINE & MOORE LLP | | | | | | |
| 11 | | /s/ Katherine B. Forrest | | | | | | |
| 12 | | Katherine B. Forrest | | | | | | |
| 13 | | FAEGRE DRINKER BIDDLE & REATH LLP PAUL J. RIEHLE (SBN 115199) | | | | | | |
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| 19 | | GARY A. BORNSTEIN (pro hac vice) YONATAN EVEN (pro hac vice) | | | | | | |
| 19 | | LAUREN A. MOSKOWITZ (pro hac vice) | | | | | | |
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| 25 | | lmoskowitz@cravath.com mbyars@cravath.com | | | | | | |
| 26 | | Attorneys for Plaintiff and Counter-defendant | | | | | | |
| 27 | | Epic Games, Inc. | | | | | | |
| 28 | | | | | | | | |

Fact Witnesses

| 2 | Witness | Epic's Brief Statement of Substance of | Estimated Length of | Estimated Length of | Estimated Length of | Appearance | "Will" Call/Use or |
|----|--------------------------------------|--|------------------------|------------------------|------------------------|-----------------|--------------------|
| 3 | | Testimony | <u>Direct</u> | Cross- | Re-Direct | | "May" |
| 4 | | | Examination | Examination | Examination | | <u>Call/Use</u> |
| 5 | | | Epic W | <u>itnesses</u> | | | |
| 6 | Steve Allison, | Epic Games Store | 30 minutes | 30 minutes | 10 minutes | Live, in person | Will Call |
| 7 | General Manager, Epic Games Store | (business) | | | | | |
| 8 | Andrew Grant, | Epic's membership in the | 1 hour | 30 minutes | 10 minutes | Live, in person | Will Call |
| 9 | Engineering | Apple Developer | 1 noui | 30 minutes | 10 mmates | Live, in person | Will Cull |
| 10 | Fellow | Program; engineering and development of Epic's | | | | | |
| 11 | | products for various platforms; Epic Direct | | | | | |
| 12 | | Payment on iOS | | | | | |
| 13 | Thomas Ko, | Epic's payment | 30 minutes | 15 minutes | 15 minutes | Live, in person | Will Call |
| 14 | Senior Director, Head of Online | processing services; Apple's payment | | | | | |
| 15 | Business Strategy | processing services; Epic | | | | | |
| 16 | and Operations | Direct Payment on iOS | | | | | |
| 17 | Tim Sweeney, Founder and Chief | Epic's history and business; Epic's business | 4 hours | 3 hours | 40 minutes | Live, in person | Will Call |
| 18 | Executive Officer | discussions with Apple | | | | | |
| 19 | | and Google; Epic Direct Payment on iOS; App | | | | | |

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EPIC GAMES, INC.'S TENTATIVE REVISED TRIAL WITNESS LIST Case No. 4:20-cv-05640-YGR-TSH - 3 -

| | <u>Witness</u> | Epic's Brief Statement of Substance of Testimony | Estimated Length of Direct Examination | Estimated Length of Cross- Examination | Estimated Length of Re-Direct Examination | <u>Appearance</u> | "Will" Call/Use or "May" Call/Use |
|---|---------------------------------|---|--|--|---|--------------------------------|-----------------------------------|
| | | Store policies and practices; Epic's | | | | | |
| | | marketing and | | | | | |
| ; | | promotional activities; Epic's efforts to compete | | | | | |
| | | in app distribution and in- app payment processing | | | | | |
| · | Matthew | Epic's marketing and | 1 hour | 30 minutes | 15 minutes | Live, in person | Will Call |
|) | Weissinger, Vice | promotional activities; | | | | , 1 | |
| , | President, | marketing and | | | | | |
| | Marketing | promotional support services offered by video | | | | | |
| | | game consoles and | | | | | |
| | | mobile operating system | | | | | |
| | | providers, including Apple | | | | | |
| . | | | | | | | |
| | Document custodian ¹ | Admission of business records and other | 5 minutes | | | Live, in person or may request | May Call |
| , | Custodian | documents in Epic's possession, as necessary | | | | leave to appear remotely. | |
| , | | | | | | • | |

EPIC GAMES, INC.'S TENTATIVE REVISED TRIAL WITNESS LIST Case No. 4:20-cv-05640-YGR-TSH

¹ Epic expects that the parties will meet and confer regarding, and potentially stipulate to, the admission of business records and other documents, but Epic reserves its right to call witnesses to support the admission of business records and other documents, if necessary.

| 1 2 3 | Witness | Epic's Brief Statement of Substance of Testimony | Estimated Length of Direct Examination | Estimated Length of Cross- Examination | Estimated Length of Re-Direct Examination | <u>Appearance</u> | "Will" Call/Use or "May" Call/Use | |
|-------------|--------------------------------------|---|--|--|---|----------------------------------|-----------------------------------|--|
| 4 | Apple Witnesses | | | | | | | |
| 5 | Matt Fischer, Vice President, App | App Store business strategy; App Store | 1 hour and 30 minutes | 1 hour | 30 minutes | Live, in person or by Deposition | Will Call/Use | |
| 6 7 | Store | financial performance; App Store policies and practices; Apple's market | | | | Designation | | |
| 8 | | power over iOS developers; and/or the | | | | | | |
| 9 | | subjects of designated testimony | | | | | | |
| 10 | | , | A.F | | 20 . | | ****** | |
| 11 | Trystan Kosmynka, Senior | App Store review policies and practices; iOS and | 45 minutes | 2 hours | 30 minutes | Live, in person or by Deposition | Will Call/Use | |
| 12 | Director, App Review | macOS engineering, | | | | Designation | | |
| 13 | Review | security and privacy issues; and/or the subjects | | | | | | |
| 14 | | of designated testimony | | | | | | |
| 15 | Document | Admission of business | 5 minutes | | | Live | May Call | |
| 16 | custodian | records and other documents in Apple's | | | | | | |
| 17 | | possession, as necessary | | | | | | |
| 18 | | | | 1 | 1 | | | |

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| 1 2 3 | Witness | Epic's Brief Statement of Substance of Testimony | Estimated Length of Direct Examination | Estimated Length of Cross- Examination | Estimated Length of Re-Direct Examination | Appearance | "Will" Call/Use or "May" Call/Use |
|-------|--|--|--|--|---|---------------------------|-----------------------------------|
| 4 | Eddy Cue, Senior Vice President, Internet Software | The subjects of designated testimony, which include: lack of | 1 hour ² | 10 minutes | | Deposition Designation | Will Use |
| ~ 11 | and Services | competition among mobile devices and | | | | | |
| 7 | | mobile operating system software; App Store | | | | | |
| 8 | | business strategy; App Store financial | | | | | |
| 9 | | performance; current and historical App Store | | | | | |
| 11 | | policies and practices; Apple's prior antitrust | | | | | |
| 12 | | violations | | | | | |
| 13 | Craig Federighi, Senior Vice | The subjects of designated testimony, | 30 minutes | 5 minutes | | Deposition Designation | Will Use |
| | President, Software | which include: iOS and macOS engineering, | | | | | |
| 15 | Engineering | security, privacy and competition issues; App | | | | | |
| 17 | | Store policies and practices | | | | | |
| 18 | | | | | | | |

² Epic expects the length of direct examination for witnesses that Epic calls by deposition designation to be cut by approximately 50% to the extent that Epic is not required to play deposition testimony that is simply for the purpose of sponsoring a document.

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| 1 2 3 | Witness | Epic's Brief Statement of Substance of Testimony | Estimated Length of Direct Examination | Estimated Length of Cross- Examination | Estimated Length of Re-Direct Examination | <u>Appearance</u> | "Will" Call/Use or "May" Call/Use |
|-------------|-------------------------------------|--|--|--|---|---------------------------|-----------------------------------|
| 4 | Scott Forstall, Senior Vice | The subjects of designated testimony, | 1 hour | 10 minutes | | Deposition Designation | Will Use |
| 5 | President, iOS Software (former) | which include: iOS and macOS engineering, | | | | | |
| 6 | Software (former) | security, privacy and | | | | | |
| 7 | | competition issues; historical App Store | | | | | |
| 8 | | policies and practices; | | | | | |
| 9 | | Apple's in-app purchasing function | | | | | |
| 10 | Eric Friedman, | The subjects of | 30 minutes | 5 minutes | | Deposition | Will Use |
| 11 | Head of Fraud | designated testimony, | | | | Designation | |
| 12 | Engineering, Algorithms, and | which include: App Store review process; | | | | | |
| 13 | Risk | fraud and other abuse in Apple's ecosystem | | | | | |
| 14 | | | | | | | |

| 1 2 3 | Witness | Epic's Brief Statement of Substance of Testimony | Estimated Length of Direct Examination | Estimated Length of Cross- Examination | Estimated Length of Re-Direct Examination | Appearance | "Will" Call/Use or "May" Call/Use |
|----------------------------------|---|--|--|--|---|---------------------------|-----------------------------------|
| 4 5 6 7 8 9 | Eric Gray, Director, Commerce, Subscriptions & Pricing | The subjects of designated testimony, which include: inefficiencies and lack of integration of Apple's payment processing services; app pricing and inelasticity of demand; fraud and other abuse in Apple's ecosystem | 45 minutes | 5 minutes | | Deposition Designation | Will Use |
| 10 11 12 13 14 15 | C.K. Haun, Senior Director, Developer Technical Services | The subjects of designated testimony, which include: App Store review policies and practices; iOS and macOS engineering, security and privacy issues | 45 minutes | 5 minutes | | Deposition Designation | Will Use |

| Witness 2 Ren Okamata | Epic's Brief Statement of Substance of Testimony The subjects of | Estimated Length of Direct Examination | Estimated Length of Cross- Examination 5 minutes | Estimated Length of Re-Direct Examination | <u>Appearance</u> | "Will" Call/Use or "May" Call/Use |
|---|---|--|---|---|---------------------------|-----------------------------------|
| Ron Okamoto, Vice President, Worldwide Developer Relations (form | designated testimony, which include: benefits Apple receives from other software developers, including Epic; Apple's market power over iOS developers | | | | Deposition Designation | Will Use |
| Carson Oliver, Director of Business Management, A Store | designated testimony, which include: App | 10 minutes | 5 minutes | | Deposition Designation | Will Use |
| Shaan Pruden, Senior Director Partnership Management ar Worldwide Developer Relations | which include: benefits | 15 minutes | 5 minutes | | Deposition Designation | Will Use |

| 1 2 3 | Witness | Epic's Brief Statement of Substance of Testimony | Estimated Length of Direct Examination | Estimated Length of Cross- Examination | Estimated Length of Re-Direct Examination | Appearance | "Will" Call/Use or "May" Call/Use |
|----------------------|--|---|--|--|---|---|-----------------------------------|
| 4 5 6 | Mark Rollins, Finance Manager | The subjects of designated testimony, which include: Apple financials; App Store profit and loss statements | 10 minutes | | | Deposition Designation | Will Use |
| 7 8 9 10 | Phillip Shoemaker, Technology Director, App Review (former) | The subjects of designated testimony, which include: historical App Store review policies and practices | 45 minutes | | | Deposition Designation | Will Use |
| 11 | | | Third-Part | y Witnesses | | | |
| 12 13 14 15 | Vivek Sharma, Vice President, Gaming, Facebook, Inc. | App distribution; Apple restrictions on iOS app distribution; App Store review process; interactions with Apple | 45 minutes | 1 hour | 15 minutes | Mr. Sharma is expected to request to appear remotely. | Will Call |

| 1 2 3 | Witness | Epic's Brief Statement of Substance of Testimony | Estimated Length of Direct Examination | Estimated Length of Cross- Examination | Estimated Length of Re-Direct Examination | <u>Appearance</u> | "Will" Call/Use or "May" Call/Use |
|----------------------------|--|---|--|--|---|--|-----------------------------------|
| 4 5 6 7 8 | Lori Wright, Vice President, Xbox Business Development, Microsoft Corporation | Distribution of software; Xbox video game console business and operations; Xbox cloud gaming, including xCloud and Game Pass; interactions with Apple | 90 minutes | 1 hour | 20 minutes | Intends to appear live and in person, but may request leave to appear remotely. | Will Call |
| 9 10 11 12 | Benjamin Simon, Founder and Chief Executive Officer, Yoga Buddhi Co. | App distribution; participation in the Apple Developer Program; App Store review process; interactions with Apple | 45 minutes | 30 minutes | 10 minutes | Intends to appear live and in person, but may request leave to appear remotely. | Will Call |
| 13 14 15 16 17 | Shelley Gould, President, Co- Founder, Neuro- Fin Inc. d/b/a SmartStops | App distribution; participation in the Apple Developer Program; App Store review process; interactions with Apple | 30 minutes | 30 minutes | 10 minutes | Intends to appear live and in person, but may request leave to appear remotely. | Will Call |
| 18 19 | Aashish Patel, Director of Product Management, | App distribution; Nvidia's GeForce Now service and business model; differences | 45 minutes | 45 minutes | 10 minutes | Live, but may request leave to appear remotely. | Will Call |

EPIC GAMES, INC.'S TENTATIVE REVISED TRIAL WITNESS LIST Case No. 4:20-cv-05640-YGR-TSH

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| 1 2 3 | Witness | Epic's Brief Statement of Substance of Testimony | Estimated Length of Direct Examination | Estimated Length of Cross- Examination | Estimated Length of Re-Direct Examination | <u>Appearance</u> | "Will" Call/Use or "May" Call/Use |
|---|--|---|--|--|---|---------------------------|-----------------------------------|
| 4 5 6 7 8 | Nvidia Corporation | between streamed apps and locally hosted apps; differences between native apps and web apps; App Store review process; interactions with Apple; and/or the subjects of designated testimony | | | | | |
| 9 10 11 12 13 14 15 16 17 18 | Adrian Ong, Senior Vice President of Operations, Match Group | The subjects of designated testimony, which include: App distribution; participation in the Apple Developer Program; App Store review process; interactions with Apple; differences between native apps and web experiences; Match Group's payment processing capabilities; effects of Apple's 30% fee on Match Group and its users; user acquisition | 45 minutes | 5 minutes | | Deposition Designation | Will Use |

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Expert Witnesses

| 2 | | | | | | | |
|----|---|---------------------------------------|------------------------------|------------------------|------------------------------|-------------------|----------------------------------|
| 3 | Witness | Summary of Theory and Conclusions and | Estimated Length of | Estimated Length of | Estimated Length of Re- | <u>Appearance</u> | <u>"Will"</u> <u>Call/Use</u> |
| 4 | | Bases Therefor and CV | <u>Direct</u> Examination | Cross- Examination | <u>Direct</u> Examination | | or "May" Call/Use |
| 5 | Susan Athey, | See expert disclosure | 1 hour / | 1.5 hours | 30 minutes | Live, in person | Will Call |
| 6 | Economics of | served February 16, | 40 minutes | | | | |
| 0 | Technology | 2021 (ECF No. 376) | (with potential | | | | |
| 7 | Professor, Stanford | | written direct) | | | | |
| 8 | University Graduate School of Business | | | | | | |
| 0 | Ned S. Barnes, | See expert disclosure | 30 minutes / | 1 hour | 20 minutes | Live, in person | Will Call |
| 9 | Managing Director, | served February 16, | 15 minutes | 1 Hour | 20 minutes | Erve, in person | Will Call |
| 10 | Berkeley Research | 2021 (ECF No. 376) | (with potential | | | | |
| | Group | , | written direct) | | | | |
| 11 | Michael I. Cragg, | See expert disclosure | 1 hour and 30 | 1 hour | 20 minutes | Live, in person | Will Call |
| 12 | Principal and | served March 15, 2021 | minutes / | | | | |
| | Chairman, The | (ECF No. 376) | 1 hour (with | | | | |
| 13 | Brattle Group | | potential written direct) | | | | |
| 14 | David Evans, | See expert disclosures | 5 hours / | 4.5 hours | 1 hour | Live, in person | Will Call |
| 15 | Chairman, Global | served February 16, | 3 hours (with | 4.5 110018 | 1 Hour | Live, in person | Will Call |
| | Economics Group | 2021 and March 15, | potential | | | | |
| 16 | | 2021 (ECF No. 376) | written direct) | | | | |
| | Wenke Lee, Chair, | See expert disclosures | 1 hour / | 1 hour | 20 minutes | Live, in person | Will Call |
| 17 | College of | served February 16, | 30 minutes | | | | |
| 18 | Computing, Georgia | 2021 and March 15, | (with potential | | | | |
| | Institute of | 2021 (ECF No. 376) | written direct) | | | | |
| 19 | Technology | | | | | | |

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EPIC GAMES, INC.'S TENTATIVE REVISED TRIAL WITNESS LIST Case No. 4:20-cv-05640-YGR-TSH

| Witness | Summary of Theory and Conclusions and Bases Therefor and CV | Estimated Length of Direct Examination | Estimated Length of Cross- | Estimated Length of Re- Direct Examination | <u>Appearance</u> | "Will" Call/Use or "May" |
|---|--|---|----------------------------|--|---|------------------------------|
| Nancy A. Mathiowetz, Professor Emerita, Department of Sociology, the University of Wisconsin- Milwaukee | See expert disclosure served March 15, 2021 (ECF No. 376) | Examination 40 minutes / 20 minutes (with potential written direct) | Examination 30 minutes | Examination 20 minutes | Live, in person | <u>Call/Use</u> Will Call |
| James Mickens, Professor of Computer Science, Harvard University | See expert disclosure served February 16, 2021 (ECF No. 376) | 1 hour 30 minutes / 1 hour 30 minutes (with potential written direct) | 1 hour | 20 minutes | Intends to appear live and in person, but may request leave to appear remotely. | Will Call |
| Peter E. Rossi, Professor of Marketing, Economics and Statistics, UCLA | See expert disclosure served February 16, 2021 (ECF No. 376) | 40 minutes / 15 minutes (with potential written direct) | 30 minutes | 20 minutes | Live, in person | Will Call |

EPIC GAMES, INC.'S TENTATIVE REVISED TRIAL WITNESS LIST Case No. 4:20-cv-05640-YGR-TSH